



## **Antonio Waller-Espín**

VP of sales, Astrocast

Antonio Waller-Espín is VP of Sales of Astrocast, a leading Satellite IoT service that enables asset tracking and two-way communications in remote areas of the world. Establishing and implementing the company's strategy, he supervises routes to maintain sales channels, generate revenues, and keep the share price growing.

With over 20 years of general sales, management, and business development experience with a focus on B2B technological sectors, IoT, Fleet Telematics, M2M and Telecoms (Orbcomm in particular), Antonio is key to secure distribution networks and partnerships to provide affordable satellite communications for the Industrial IoT space. To him, being part of a leading company of the NewSpace race is thrilling because it enables the burst of the IoT market, forecasted for many years, by bringing truly global communication. Through Astrocast's strong ESG focus (Environmental, Social and Governance) he is proud to address environmental issues, endangered species, water temperature, vegetation, and contribute to a healthier planet and society, while keeping space a pristine place.

As a tech and science enthusiast, Antonio is a regular contributor to industry media as well as speaker at industry tradeshows.